



BEST Inc.



OVERVIEW

Provide service coverage throughout the United States, China, and Southeast Asia.



USA

East coast to west coast



China

Everywhere



Southeast Asia

Multiple countries

Founded in 2007, BEST Inc. is an international logistics provider with operations spanning across the US and Asia.

We fulfill over *320 Million orders* through our warehouses and deliver over 7 billion parcels through our network each year. Our Los Angeles and New York warehouses cover over *500,000 sq. ft.* and give our partners access to nationwide fulfillment while being able to utilize the same sophisticated and high quality operations we provide internationally.

All of our services are powered by our in-house Order Management (OMS) and Warehouse Management Systems (WMS). We provide all in one service including Cross-Boarding Transportation, Transportation Management, Omni-Channel Distribution, E-Commerce Fulfillment, Returns & Reverse Logistics, Kitting & Value-Added Services, and Pick & Pack Services.



MILESTONE

From 2007 to present



START



USA



STOCK



COVERAGE



RANKING



PERFORMANCE

2007

BEST Inc. was founded.

2015

Started to operate in America. US warehouses cover 500,000 sq. ft, fulfill over 320 million orders, and deliver 7 billion parcels.

2017

Listed on NYSE.

2019

Serve North & South America, Australia, Germany, and Asia.

2020

Top 500 private enterprises.

2021

More American industry partners/clients chose Best Inc. to handle their business.



GROWTHING GLOBALLY

Inbound and outbound door-to-door integrated cross-border supply chain services including international express, LTL, fulfillment, reverse logistics and freight forwarding.

BEST SUPPLY CHAIN



320 Million
Orders Fulfilled
Annually^{1,2}



385
Warehouses
with 30 Million
square feet

BEST EXPRESS



7.0 Billion
Express Parcels
Delivered
Annually^{1,2}



Delivering
11.7% of All
Parcels in
China

BEST FREIGHT



6.5 Million
Tons of Freight
Volume
Annually^{1,2}



Continuously
Growing at
27.9% YOY

Over **40,000**
Employees



Note:

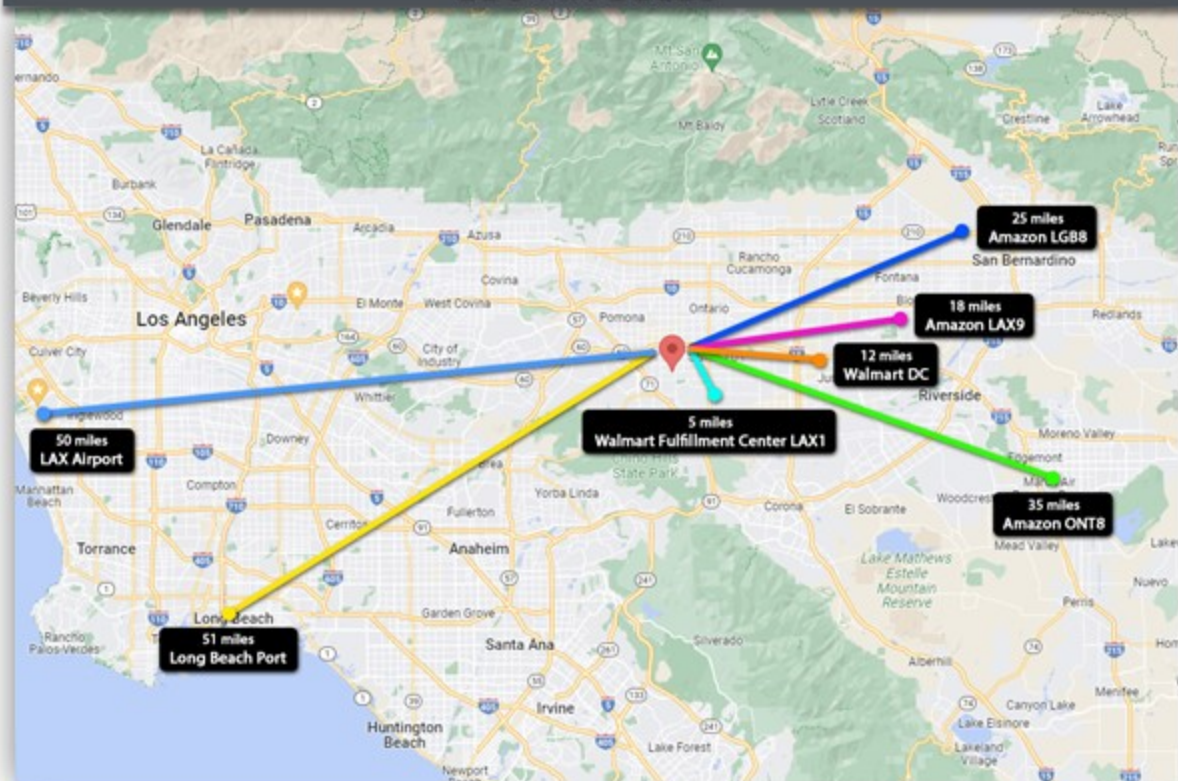
1. Data for the twelve months ended on Sep 30, 2019.
2. Includes services performed for external customers both directly and indirectly through our other segments.
3. There can be no guarantee that comparable growth metrics will be achieved in the future.



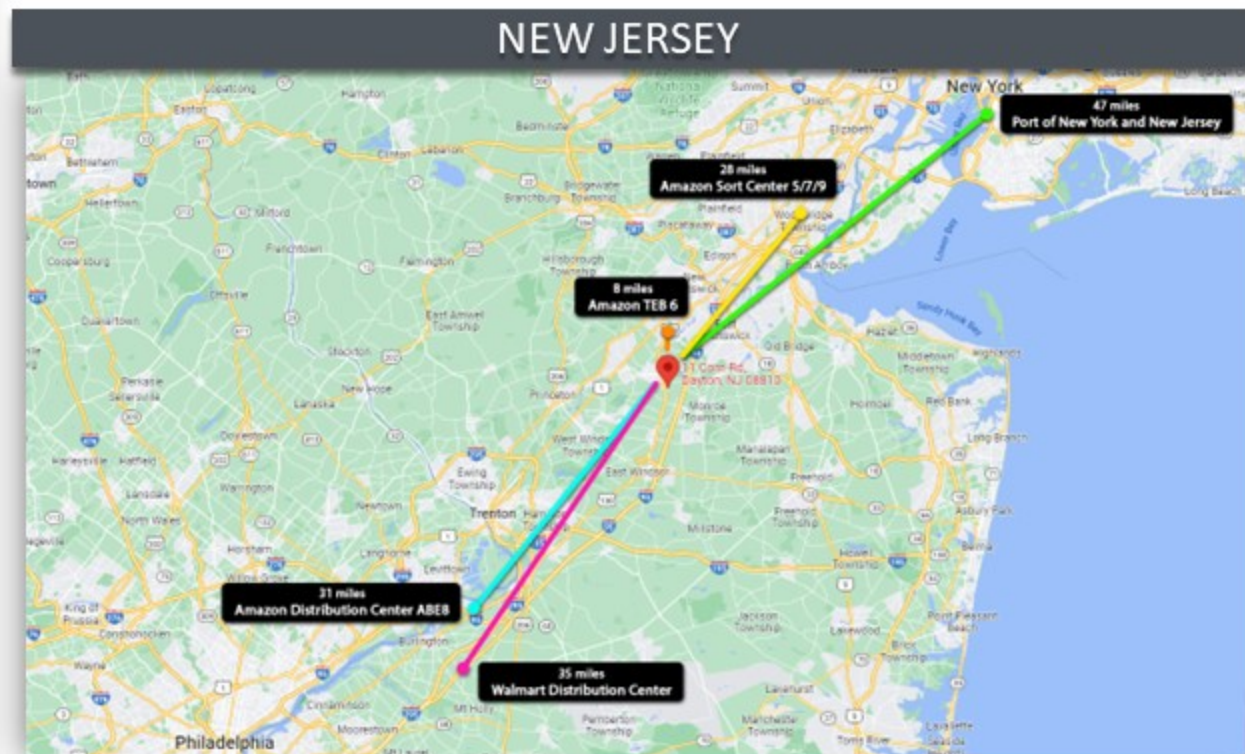
DISTANCE ADVANTAGE

No matter it is Amazon distribution center, Walmart fulfillment center, harbor, or airport, we got you covered. Short mileage means faster shipping, lower cost, and more sales.

LOS ANGELES



NEW JERSEY



All the mileage in the pictures were measured by Google Maps.



SERVICES & FULFILLMENT

Nationwide-network of fulfillment centers across the US. Significantly reduce shipping cost.

24,000+

ORDERS PROCESSED DAILY

100+

CLIENTS

99.96%

SERVICE LEVEL
COMMITMENT BEST BOND



**WEST
COAST**

5125 Schaefer Ave, Ste 101, Chino, CA 91710



[*Click to watch the video](#)

**EAST
COAST**

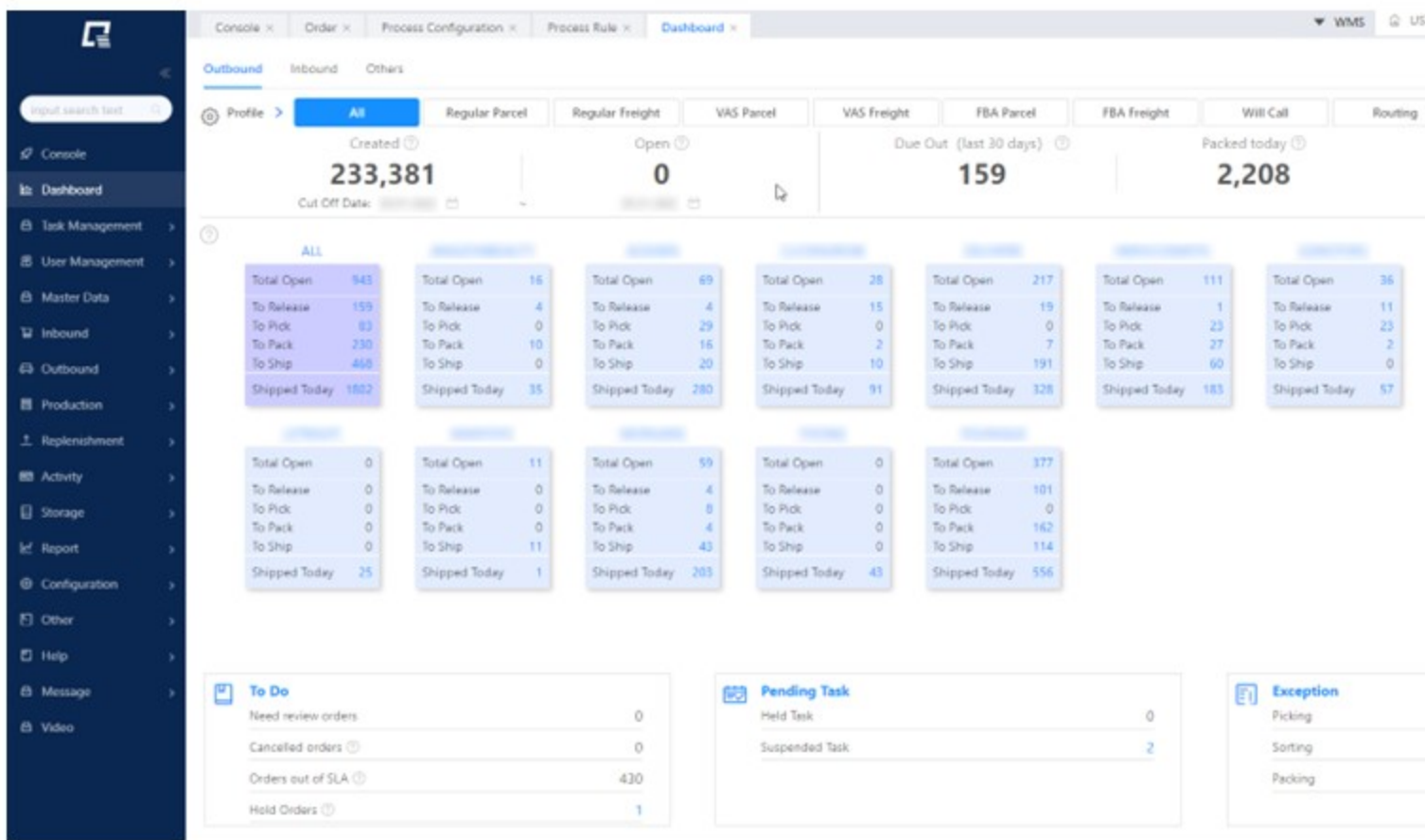
11 Corn Rd, Dayton, NJ 08810

Reach **69%** of Americans within 1-2 Days via Ground Shipping. Reach **99%** of Americans within 3 days via Ground Shipping. Ship to anywhere in the U.S. We also provide air freight to Canada, South America, Australis, and sea freight to Asia.



SELF-DEVELOPED INDUSTRY-LEADING SYSTEMS

Good business is based on first class system



WMS Dashboard

WMS INTRODUCTION

GWMS is a task based warehouse management system that provides warehouses and distribution centers with tools to automate fulfillment operations and maximize productivity. The system is a cloud-based solution that provides real time inventory data, omnichannel order fulfillment, customizable business rules to optimize all operational processes.

SELLING POINTS

- Real time inventory and order updates
- Customizable business rules
- Web based access
- Smart picking algorithms
- Automated job creations
- User friendly
- Can be customized to improve efficiency in all areas and provides reports to show your improvements


Major Features:

Clustering Rule: Identifying the best order working group to rapidly improve the warehouse delivery efficiency. **Process Rule:** Subdividing various process to meet requirements of different customers and obtain flexible service capabilities so that the warehouse has done business with various customers. **Intelligent Replenishment Rule:** Timely replenishment to avoid warehouse explosion during promotions and guarantee the delivery time lines. **Intelligent Task Allocation Rule:** Business of different difficulty provided to employees with different skills for and scientific and reasonable dispatch of staff.



SELF-DEVELOPED INDUSTRY-LEADING SYSTEMS

Good business is based on first class system



Dashboard All Inventory Query X

Customer: [Dropdown] Warehouse: [All Warehouses] Item Condition: [All] Content: [Item SKU or Description]

☐ Exact Match ☐ Include out of stock items ☐ Packing Material Only

[Search](#) [Export](#) [Sync](#) [Reset](#)

Customer	WH	SKU	Condition	Item Description	Total	Available	Allocated	Quarantined	Hold	Due Put Away	Missing	Due In
[Redacted]	USCA01	[Redacted]	Good	Power Wash	1233	1227	6	0	0	0	0	0
[Redacted]	USNU01	[Redacted]	Damaged	Power Wash	1	1	0	0	0	0	0	0
[Redacted]	USNU01	[Redacted]	Good	Power Wash	161	161	0	0	0	0	0	0
[Redacted]	USNU01	[Redacted]	Good	Once-Over Toner	809	809	0	0	0	0	0	0
[Redacted]	USCA01	[Redacted]	Good	Once-Over Toner	3459	3456	3	0	0	0	0	0
[Redacted]	USCA01	[Redacted]	Good	Pore Polish	8576	8574	2	0	0	0	0	0
[Redacted]	USNU01	[Redacted]	Good	Pore Polish	650	649	1	0	0	0	0	0
[Redacted]	USNU01	[Redacted]	Good	Mineral Moist	1062	1061	1	0	0	0	0	0
[Redacted]	USNU01	[Redacted]	Damaged	Mineral Moist	1	1	0	0	0	0	0	0
[Redacted]	USCA01	[Redacted]	Good	Mineral Moist	7064	5969	1	0	1514	0	0	0

Integration

Integration is available for 100+ Ecommerce Integrations. This integration provides additional options for clients to manage multichannel sales and fulfillment.

Smart Shipping Strategy

Base on the ship from and to locations and how fast the order needs to get there, BEST developed system algorithm to provide the best fit of carrier and service for our customers.

Real-time Inventory Management

Better visibility of inventory will help our customers to optimize inventory levels to meet customer demand while minimizing excess stock. BEST developed a real-time inventory tracking to help our customers manage the inventory status in BEST multiple locations.

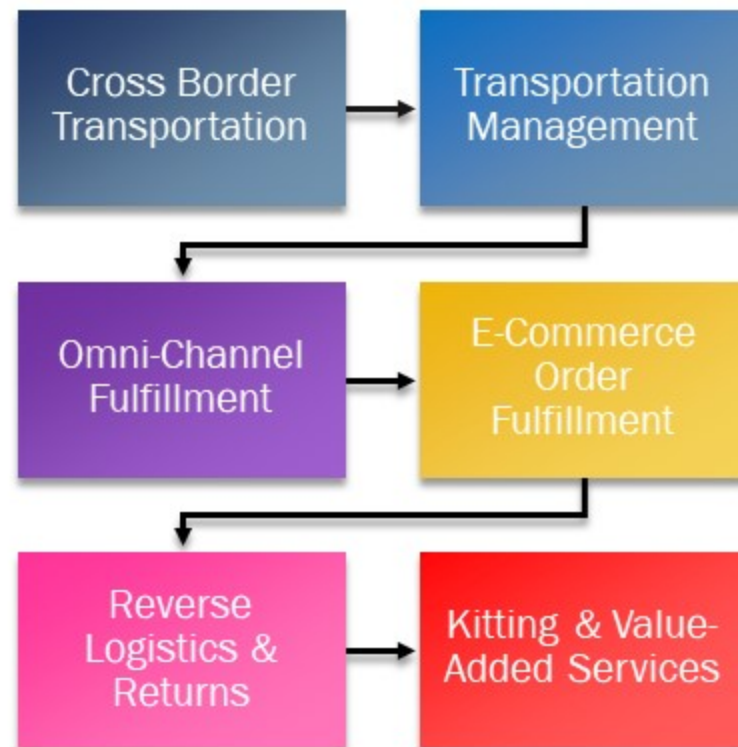


ORDER FULFILLMENT & TRANSPORTATION

All of our services are backed with order fulfillment and inventory accuracy rates so you know what you can expect working with Best.



*Click to watch the video. One of the Best Inc.'s warehouses in the U.S.



Best provides **ALL IN ONE** solution for clients. Single service is ideal for businesses that only need to solve one problem. However, brands very rarely have only one problem to solve. Since brands need the functionality to solve multiple problems at once, the best way to meet this need is with Best's all-in-one solution.



BEST Inc.

Cross-Border Transportation at **BEST**

International is our specialty, we handle parcel transportation across the globe to wherever your consumer is.

Whether you're looking to achieving the fastest delivery times or utilize a low-cost method to deliver your products or a combination of both, we can help in managing your cross-border transportation needs. We make imports simple by offering a seamless, streamlined process for importers to ship freight, pay duties, clear customs and deliver to a U.S. e-commerce fulfillment center locations in one effortless and easy transaction.



**CROSS-BORDER
TRANSPORTATION**



TRANSPORTATION MANAGEMENT



Transportation and Freight Solutions **at Best**

We can handle all your domestic and international transportation needs. Through our negotiated agreements with all the major carriers you can expect a hassle-free, more cost-effective experience.

Common Transportation Services offered at BEST

- Parcel Delivery Accounts
- Air Freight Transportation
- Cargo & Container Management
- Forwarding Partnerships
- Expedited Freight Logistics
- Global Export
- Reverse Logistics
- Domestic and International Shipping and Logistics



OMNI-CHANNEL FULFILLMENT

Omni-Channel Distribution at **BEST**

Multiple sales channels? No Problem. Fulfilling orders to big-box retailers to small boutique stores are handled with the same quality and precision we guarantee on all our orders.

In a lean supply chain, the ability to get your product moved efficiently and accurately is a major competitive advantage. Regardless of whether it's going through a retail distribution channel, a consolidator, or another facility we have extensive experience handling larger volume movement for our clients' products. We handle retail fulfillment such as Amazon, Walmart, Shopify, and ebay, cross-docking, and other B2B transactions to keep our client's products moving to their final destination.



E-Commerce Fulfillment at BEST

BEST offers guarantees on order accuracy, fulfillment rates, and inventory control. With extensive experience in e-commerce, we help our clients handle a wide array of online fulfillment needs. We usually ship out within **24-48 hours**(B2B). Our on time shipping rate is **99.96%**, and order accuracy rate is **99.8%**.

Common E-Commerce Services Offered at BEST

- Crowdfunding Fulfillment
- Custom Packaging, Kitting & Assembly
- Drop Shipping & Fulfillment
- Kitting & Value Added Services
- Label Printing
- Parcel and Pallet Distribution
- Pick, Repack & Ship
- Shipping Expertise
- Subscription Box Fulfillment
- Value-Added Services

E-COMMERCE ORDER FULFILLMENT





BEST Inc.

REVERSE LOGISTICS & RETURN MANAGEMENT



Reverse

Returns & Reverse Logistics at Best

Whether clients want us to re-stock, re-sell, or dispose the product, clients can be assured that their inventory is in safe hands.

Returns and Reverse Logistics is one of the largest challenges in e-commerce fulfillment. At Best we understand that every product has its own strategy, so we work with our client's to tailor a returns process that is flexible and efficient for their needs. Our clients will receive information about their return such as evaluating return cost before sending to customers.

Kitting & Value Added Services **at Best**

Value Added Services in logistics allow businesses to provide more comprehensive benefits, which has become an essential tool in increasing customer satisfaction. Using these services is especially vital in operations based on customer trust.

Through our Kitting and Value Added Services “VAS”, we can help drive efficiency through your supply chain and improve the customer experience.

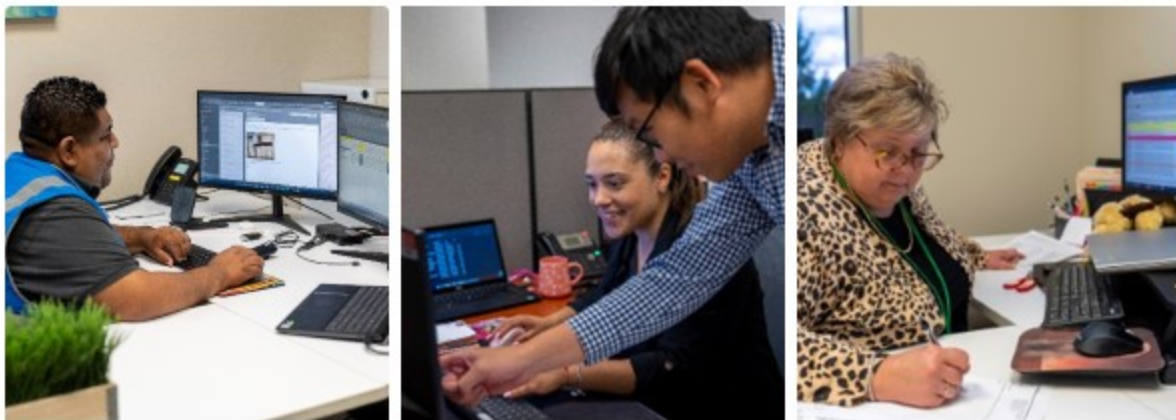
Hi, Gorgeous!

KITTING & VALUE-ADDED SERVICES



PROFESSIONAL TEAM

We care about our clients and what's best for them. Putting their needs at the heart of what we do has been our mission since Best was founded in 2007. We endeavor to provide clients with personalized services, expert advice and peer-to-peer information to assist them.

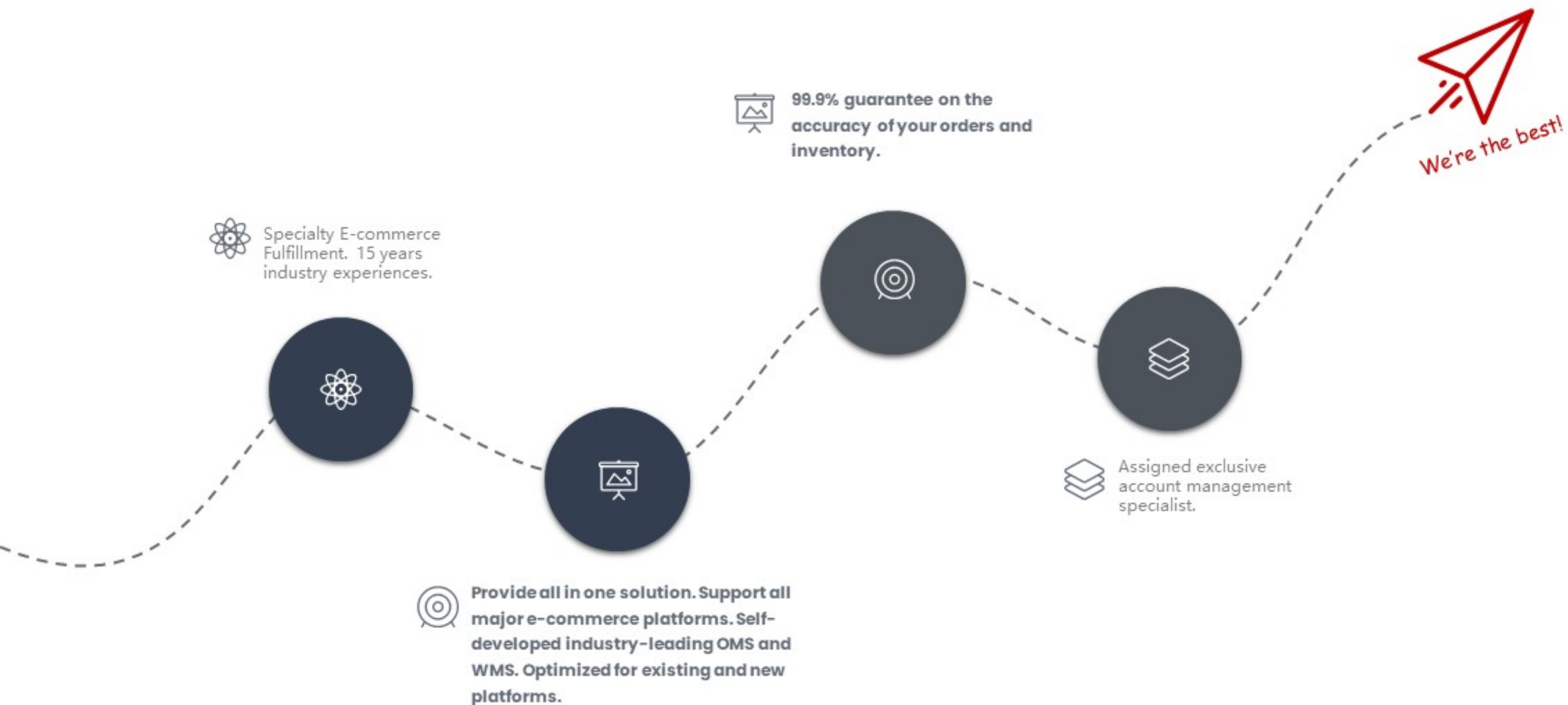


Our mission is to empower business and enrich the lives of everyone we work with. These values continually drive us to create an exceptional service experience for our customers. Our vision is to leverage technology and new business models to transform the logistics and supply chain industry.



WHY **BEST?**

Our advantages and professional goals





COMMITMENT TO EXCELLENCE IN BUSINESS



■ **Angie Zhao**
General Manager

"BEST is one technology-oriented, logistic solution provider. We are professional in providing satisfied freight storage, shipping, and kitting services to clients."



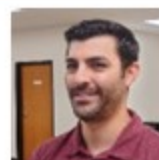
Jose Leon
Business Director(NJ)

"Our goal is to exceed costumers expectations and make their end consumers happy."



Henry Perez
Operation Manager

"Work with latest technologies to provide on time shipping while both reducing shipping cost and increasing efficiency and productivity."



Glen Elder
R&D Manager

"Designing user friendly systems that provide common data feed and data reporting tools to help streamline, automate, and simplify logistics solutions for our clients."



Laurie Bernlohr
Account and Sales Manager

"The sales and account management team provides a bridge between our customer's vision and operational implementation striving for mutually beneficial outcomes."



CONTACT INFORMATION

Our contact information and social media



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Scan to get all the info



BEST Inc.

Thanks For Watching

Empower Business Enrich Life



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